

Case Study:

Adveo: using myFIdoc to reduce TCO by 33%

Adveo, one of Europe's largest suppliers of stationery and solutions for schools and offices, was embarking on a journey to harmonise their product catalogue as part of their vision 2020 initiative. To help them realise their vision, Cordis Solutions implemented myFIdoc, an application that turns Excel into an SAP portal, so users can access, manage and update master data from a familiar, intuitive spreadsheet view.

Project context and objectives

With more than 200,000 SKUs, multiple regions, and a global product catalogue, managing master data at Adveo presents many challenges.

The data was decentralised and locked in silos, making cross-border analytics difficult, and limiting the amount of rationalisation and harmonisation that Adveo could achieve. This also limited their ability to monitor pricing, contracts and other procurement data.

Adveo had 60 people managing the master data across their entire company. The work was slow and difficult, and often led to duplications in the data. As the master data was managed in SAP, it reduced their ability to work flexibly or remotely. Producing reports on master data was also difficult and time consuming.

Implementing myMasterData from Cordis

The goal for Adveo was to harmonise the product catalogue and enable greater savings in procurement and logistics. To achieve this, the master data needed to be cleaner, free of duplicates and adherent to company guidelines. Adveo was also keen to reduce the workload on employees and create a more efficient workflow.

With myMasterData, users can update, manage and create SAP master data records from within Excel. The data involved never leaves SAP, meaning that compliance and control are maintained throughout the process. And while SAP has thousands of master data fields, myMasterData can be customised so that each user only sees the fields they need, based on their requirements and privileges. This creates a more streamlined and intuitive user experience.



Business outcomes and benefits

Adveo reports that they quickly realised the benefits of myMasterData. Processes that once took two or three days can now be completed in hours. Because no additional software was required, there was no significant investment or software roll-out required. Adveo estimates that using myMasterData has produced a saving of over 33% thanks to improvements in productivity, efficiency, and better control and compliance.

Benefits realised by Adveo include:

- Centralized governance and improved controls
- Accelerated processes
- No extra software or infrastructure required
- Greater adoption of software by employees
- Costs and risks known up front
- Scalable depending on usage – pay per user
- Continuous updates to product catalogue are easy to make
- Familiar Excel functionality, including cut, copy and paste, meant very little training was needed
- Dashboard views enable teams to monitor progress of new records.



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Luis Ramos, CIO of Adveo, commented: *“We quickly realised the benefits of using myMasterData. Previously, we had many employees engaged in managing our master data, but now we give our users something that is intuitive and familiar. We also liked that myMasterData doesn't require any additional infrastructure. We're using the technology that our employees already have and use every day”*

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And Ramesh Varsani, co-founder of Cordis Solutions, said: *“SAP is incredibly powerful, but in some scenarios, it can be overwhelming. myMasterData is an effective way to build on the power of SAP while giving end users a familiar interface that only offers the features they need. Users can focus on key tasks and get more done with less time.”*

Interested in finding out more about Cordis Solutions?



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